

Local Market Update for November 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

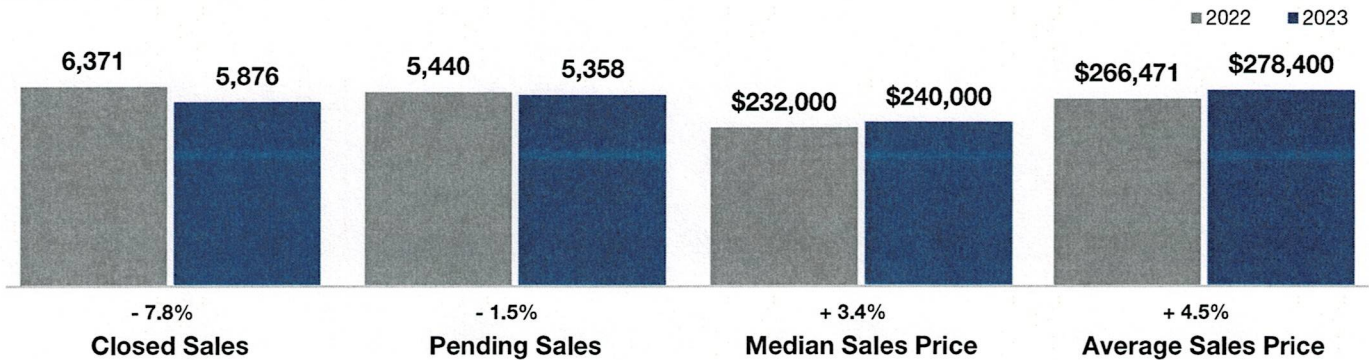


Entire State

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	6,353	6,549	+ 3.1%	98,337	86,376	- 12.2%
Closed Sales	6,371	5,876	- 7.8%	82,786	70,792	- 14.5%
Median Sales Price	\$232,000	\$240,000	+ 3.4%	\$235,000	\$245,000	+ 4.3%
Percent of Original List Price Received*	95.5%	95.5%	0.0%	98.8%	96.7%	- 2.1%
Months Supply of Inventory	1.6	2.1	+ 31.3%	--	--	--
Inventory of Homes for Sale	12,476	13,142	+ 5.3%	--	--	--

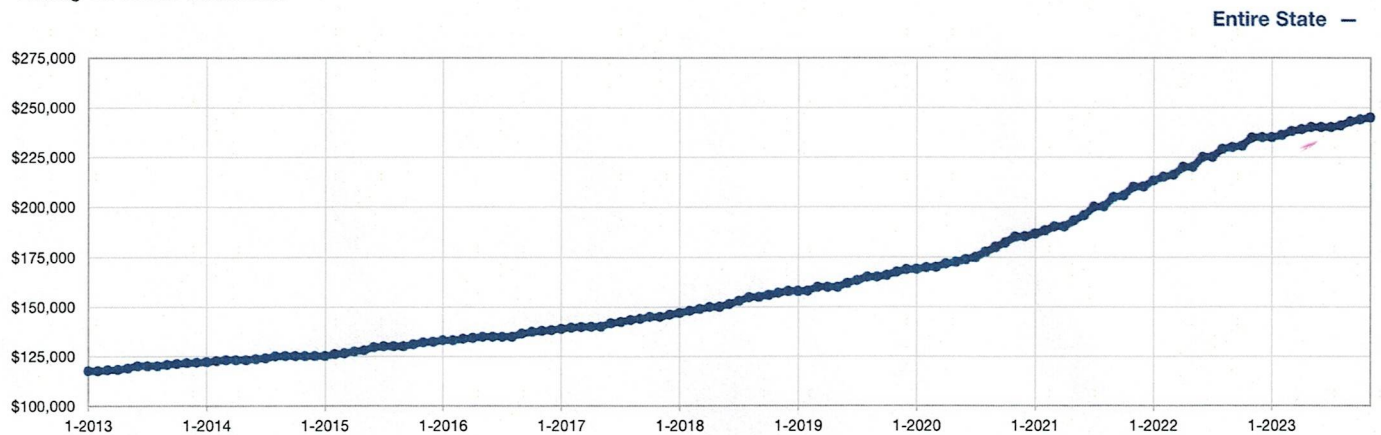
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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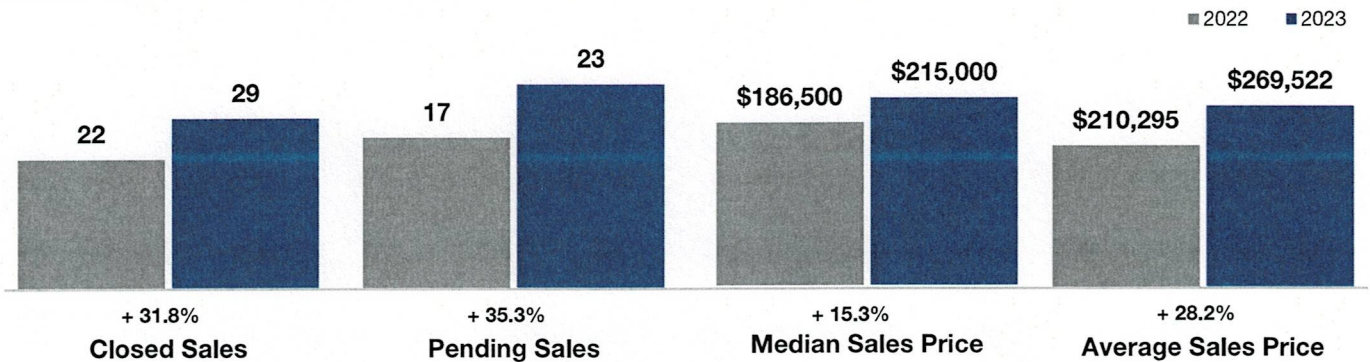


Marshall County

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	15	23	+ 53.3%	367	341	- 7.1%
Closed Sales	22	29	+ 31.8%	303	282	- 6.9%
Median Sales Price	\$186,500	\$215,000	+ 15.3%	\$189,000	\$230,000	+ 21.7%
Percent of Original List Price Received*	98.0%	94.6%	- 3.5%	97.6%	95.1%	- 2.6%
Months Supply of Inventory	2.8	2.8	0.0%	--	--	--
Inventory of Homes for Sale	78	70	- 10.3%	--	--	--

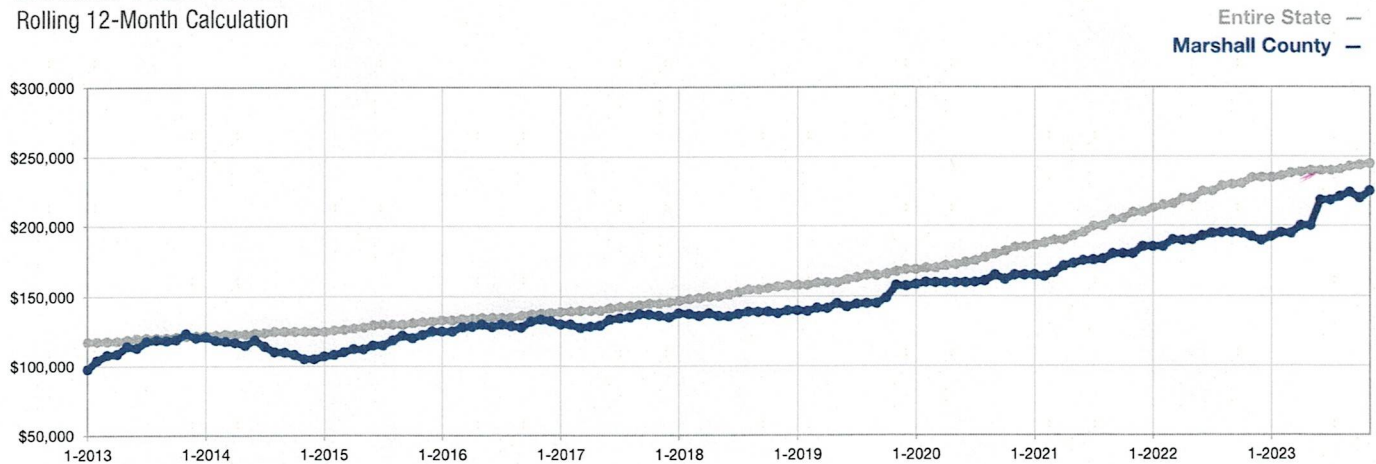
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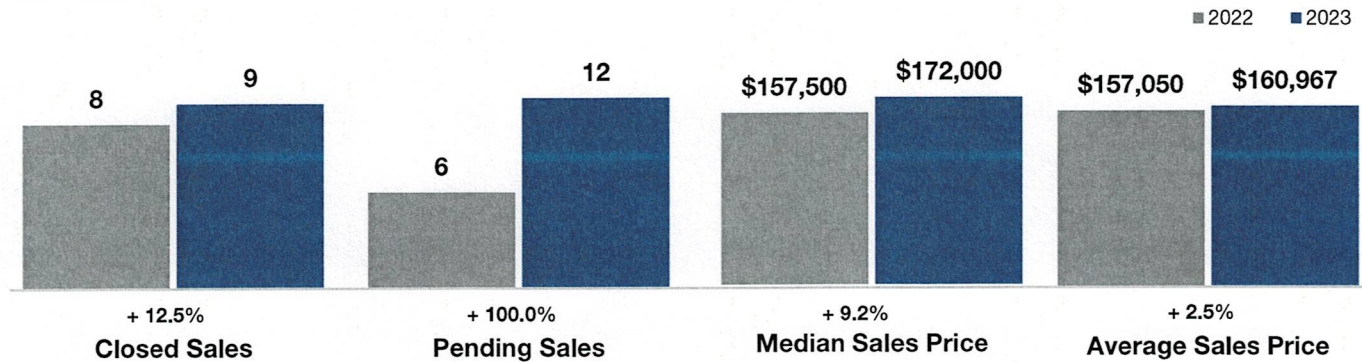


Fulton County

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	6	10	+ 66.7%	148	127	- 14.2%
Closed Sales	8	9	+ 12.5%	121	106	- 12.4%
Median Sales Price	\$157,500	\$172,000	+ 9.2%	\$155,000	\$172,000	+ 11.0%
Percent of Original List Price Received*	89.9%	93.3%	+ 3.8%	96.0%	95.2%	- 0.8%
Months Supply of Inventory	2.9	2.2	- 24.1%	--	--	--
Inventory of Homes for Sale	33	21	- 36.4%	--	--	--

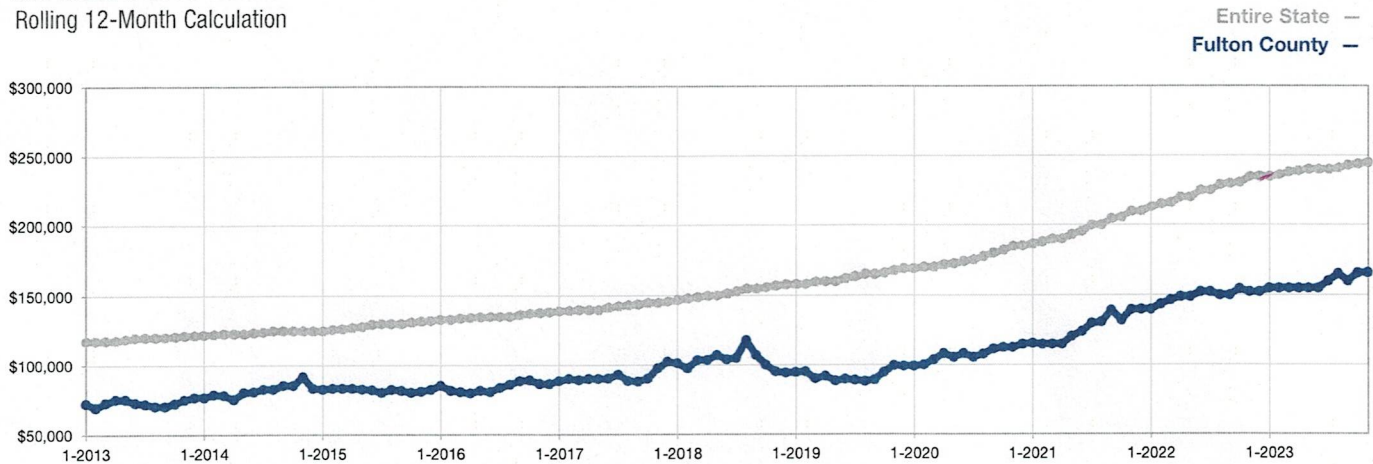
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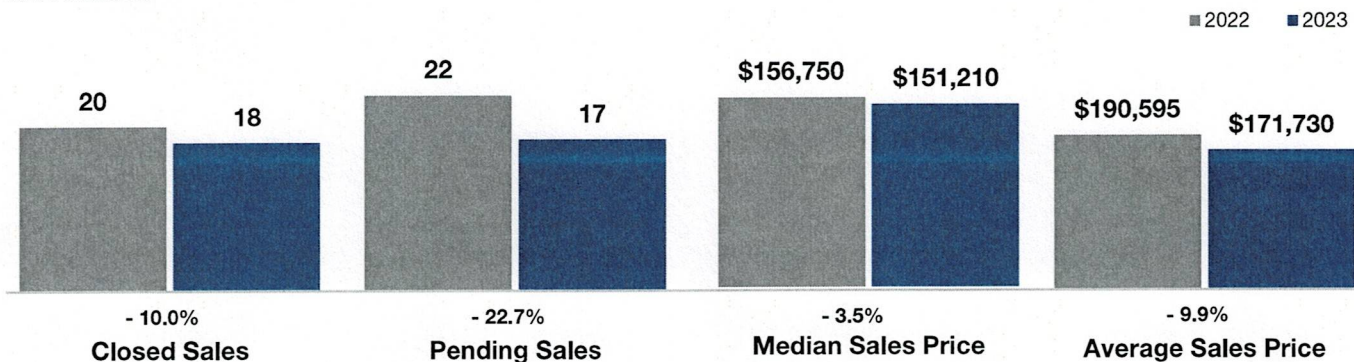


Starke County

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	21	26	+ 23.8%	308	252	- 18.2%
Closed Sales	20	18	- 10.0%	225	196	- 12.9%
Median Sales Price	\$156,750	\$151,210	- 3.5%	\$170,000	\$185,000	+ 8.8%
Percent of Original List Price Received*	90.7%	92.2%	+ 1.7%	94.3%	94.5%	+ 0.2%
Months Supply of Inventory	2.3	2.7	+ 17.4%	--	--	--
Inventory of Homes for Sale	48	49	+ 2.1%	--	--	--

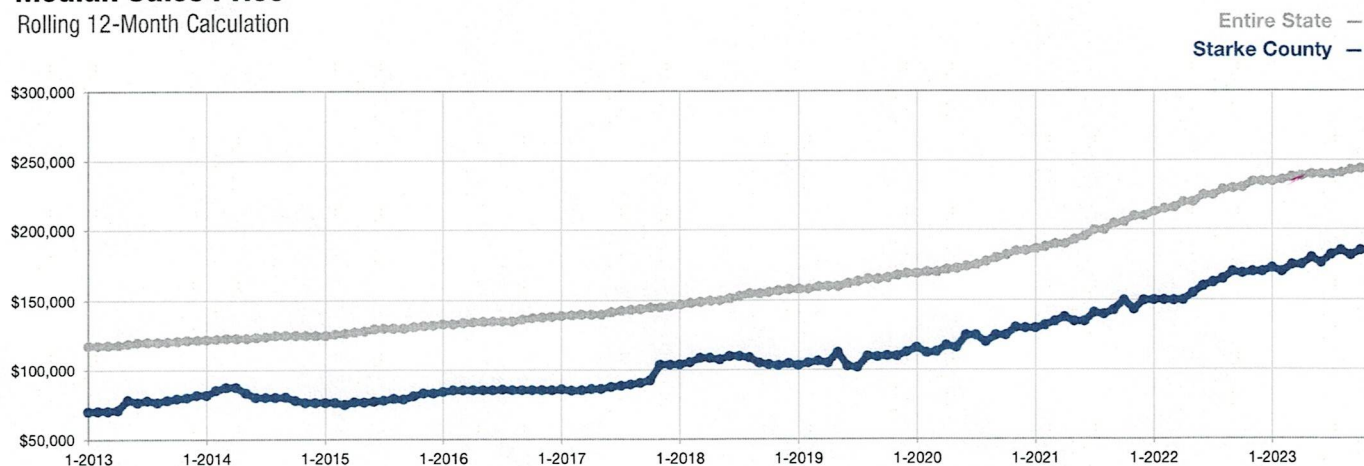
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