



North Central Indiana

ASSOCIATION OF REALTORS, INC.

SERVING FULTON, MARSHALL, & STARKE COUNTIES

MAY 2024 NEWSLETTER

Vision Statement:

North Central Indiana Association of Realtors is a unified board here to strengthen the integrity and professionalism of our REALTOR members for the purpose of protecting and serving our community.

Mission Statement:

We exist to unify, serve, and educate our members, and to help them be more successful in real estate.

Coming Up!

- Spring CE Classes May 7th- 8th
- General Membership Meeting May 15th
- Memorial Day, May 27 – Office is closed
- Metro Housing Summit, June 3rd- 4th



Welcome

NEW BOARD MEMBERS:

McKenzie Forest
RE/MAX Aspire
218 S Main St
Culver, IN 46511
Cell: 574-225-1494
Email: mckenziemartindale@gmail.com

Kristen Nicks
Main Street Real Estate Co
614 Roosevelt Rd
Walkerton, IN 46574
Cell: 574-286-4879
Email: nickskristen@gmail.com

Seonna Willey
Listing Leaders Integrity
202 N Main St
Knox, IN 46534
Cell: 317-364-5045
Email: seonna.realtor@gmail.com

NEW OFFICES:

Adam Blacketter
Blacketter Homes
53145 Cobus Woods Ct
Elkhart, IN 46514
Cell: (574) 993-6621
Email: adamblacketter@gmail.com

IMPORTANT LINKS TO CHECK OUT!

- WWW.NCIAR.COM
- WWW.NAR.REALTOR
- WWW.INDIANAREALTORS.COM
- WWW.HOMEOWNERSHIPMATTERS.REALTOR
- WWW.REALTORPARTY.REALTOR
- WWW.NAR.REALTOR/FAIR-HOUSING/FAIRHAVEN
- [RPAC \(nar.realtor\)](http://RPAC(nar.realtor))

GENERAL MEMBERSHIP MEETING

~ Special Guest Speaker ~

Steve Cox

Underwriting Manager
Meridian Title Corporation



Steve Cox is a seasoned professional with over 25 years of experience in the title industry, specializing in real estate transactions. Known for his pragmatic approach and problem-solving skills, Steve is dedicated to ensuring smooth and successful transactions for our clients. His extensive experience and deep understanding of the real estate landscape make him a trusted advisor in the industry.

With a diverse background at Meridian Title, Steve brings a wealth of expertise to the table, offering invaluable insights into estates, easements, and encroachments.

When: Wednesday, May 15, 2024

Where: American Legion, 1040 E Jefferson St, Plymouth

Time: 11:30 am - 1 pm

Cost: FREE to Members

There will be short general board meeting starting at 11:30 am followed by lunch and our guest speaker.

Lunch will be chicken salad on croissants, turkey & cheddar sandwiches, assorted salads, chips, cookies, coffee, tea, lemonade and water.

RESERVATIONS MUST BE RECEIVED BY THURSDAY, May 9th
Send RSVP's to nciar@comcast.net or call 574-935-3940

NAR COMMITTEE OPPORTUNITIES

NAR Committee Applications are now open through **May 15th**. If you are interested in being on a NAR Committee, use the following link to apply! <https://gms.realtor.org/comrecords.nsf/comselMbrhome?readform>



IRMLS RULES & REGULATIONS UPDATE

The IRMLS has been working to update their Rules and Regulations. It is very important for you to know and understand these changes because you will be held accountable for them. **They go in effect June 3, 2024.** An email was sent out Thursday, May 2nd with attachments listing these changes, and a full copy of the updated IRMLS Rules and Regulations. If you did not receive this email notice, please contact the Board office and we will be very happy to resend it to you.



2-DAY CONFERENCE
JUNE 3 – 4 • FORT WAYNE, IN
Grand Wayne Convention Center

Indiana's metropolitan areas are responsible for all the state's net population growth since 2010; as homebuyers want to move closer to work, shopping and recreation, metro housing markets are growing, too. How do we keep up this metro momentum?

The **Indiana Association of REALTORS® Metro Housing Summit** focuses on strategies for downtown redevelopment, promoting walkable neighborhoods and residential density, and investing in housing and quality of life to support small towns, growing suburbs and urban communities alike as building blocks of thriving regions. Join us June 3-4 in Fort Wayne!

Who should register? REALTORS® and real estate professionals, homebuilders and developers, local elected officials and planners, members of redevelopment commissions and zoning boards – anyone interested in meeting market demand for walkable neighborhoods, increasing access to housing in Indiana's cities and towns, and pursuing regional strategies for quality of life and residential development. For more information and to register go to [registraion link](#).

INDIANA REALTOR LEADERSHIP ACADEMY, CLASS OF 2025



Application for the Indiana REALTOR Leadership Academy, Class of 2025, will open June 1, and close August 1, 2024. For more information, go to <https://indianarealtors.com/about-us/leadership-academy/>

NEW FAIR HOUSING TRAINING REQUIREMENT FOR 2025



In May 2023, NAR's Board of Directors approved a new training requirement that will require new-member applicants to complete two hours of fair housing training and existing members must complete two hours of fair housing training every three years as a condition of REALTOR® membership. This requirement will



begin in 2025. Go to <https://www.nar.realtor/breaking-news/new-fair-housing-training-requirement> or scan the QR Code for more information.

Listen to host Marki Lemons Ryahl, fair housing experts Sabrina Brown, and Greg Kiely discuss how to use NAR's new fair housing training requirement as an opportunity to challenge yourself and your business practices for the better. Listen to their conversation at <https://www.nar.realtor/magazine/drive/how-fair-housing-training-helps-you-live-your-values>

CORRECTING THE RECORD, REINFORCING THE VALUE

Since the proposed NAR settlement was announced on March 15th, we've focused on providing members and brokerages with the most accurate and up-to-date information on the settlement terms, MLS and professional practice changes and the [estimated timeline for implementation](#).

We also recognize the need for public outreach on what consumers can expect – and pushing back on misinformation and exaggerated claims about the impact on the real estate industry and issues like housing affordability.

On that front, we want to share two recent editorial pieces from IAR president Jennifer Parham and CEO Mark Fisher that provide state-level perspective on the proposed settlement and its impacts on consumers, correcting media misinformation, and crediting Indiana REALTORS® for successfully advocating for a state written buyer agency agreement requirement.

Jennifer Parham: [“Indiana perspective on the real estate commission lawsuits”](#) (PDF)

Mark Fisher: [“Correcting the record on real estate compensation, professional representation](#)

LINKS TO NAR'S LATEST SETTLEMENT FAQs

NAR members can continue to access the latest information and FAQs about the settlement on facts.realtor.



NAR will also continue to provide updates about the settlement process as it unfolds on competition.realtor.

ACCREDITED BUYER'S REPRESENTATIVE (ABR®) DESIGNATION COURSE

Throughout 2024, NAR is making the popular Accredited Buyer's Representative (ABR®) designation course, typically \$295, available to REALTORS® at no cost. Take the first step toward earning your ABR® designation at [become.abr.realtor](https://www.nar.realtor/become-abr-realtor).



COE REQUIREMENT DUE IN 2024!



The Code of Ethics requirement for Cycle 7 is due December 31, 2024. If you're not sure if you have taken a Code of Ethics course within the 2022-2024 year cycle, please contact the board office.

We will be offering CE opportunities that include the Code of Ethics this year. Information will be sent to your email and in our newsletters. You can access a free online COE course at www.nar.realtor. For more information, please call the Board Office at 574-935-3940.

REINDIANA.COM SPAM

From time to time, spam mail is sent through the reindiana.com site. Some of you have asked why this cannot be stopped, but reindiana.com allows the consumer to contact the listing agent if they are interested in a property. Because of that, it is possible to create spam mail. As of yet, there is no way to block spam mail globally without removing the ability for the consumer to contact the listing agent. We can report spam mail and have it blocked once it is reported. The following email has been reported and will be blocked. If you suspect that you've received other spam email, please report it to the NCIAR Board Office.

Ho Thai
baothaiho6@gmail.com
211-350-1439
City/ST/Zip: ,
Please contact me by: *No Preference*
Preferred time:



NCIAR WEBSITE MEMBER PROFILES



On the NCIAR website, each member of NCIAR has their own profile. Your profile will include a bio, headshot, and links to your social media page(s). It is completely up to you on how you would like your profile to be displayed.

If you would like your headshot, bio, and/or social media page(s) displayed, please email your information to nciar@comcast.net. If you have any questions, please feel free to call the board office at 574-935-3940.

AUTOMATIC PAYMENTS FOR MONTHLY DUES



We now offer automatic payments for your monthly dues. If you are interested but have not yet requested it, please contact the board office at 574-935-3940.

MOBILE HOME LISTINGS

As a new membership benefit, you are now able to input your mobile home listing in a section of our website specifically created for advertising these types of listings.



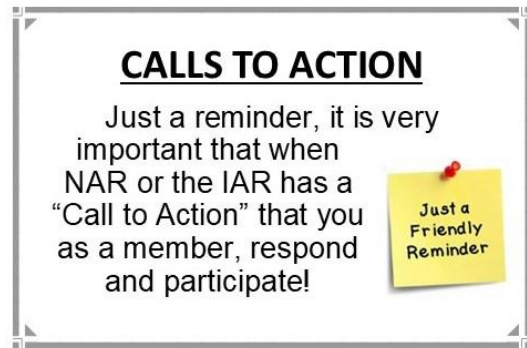
Click the link below to see what the mobile home input form looks like along with becoming familiar with the mobile home listing rules.

<https://nciar.com/listings/mobile-home-listings/> If you have any questions, contact Alivia at nciar@comcast.net or call 574-935-3940.

HOW TO CONTACT YOUR ELECTED GOVERNMENT REPRESENTATIVES

Do you ever have questions or comments about government services or issues, but you're not sure who to contact? Find the names and contact information for your representatives at all levels of government using a convenient tool from USA.gov. Enter your address or review steps to get the federal, state, and local information you need. [Find and contact your elected officials](#)





Never Miss a Beat With the NAR App

Get the real estate news you need in the palm of your hand. The NAR mobile app lets you create a custom feed and enable push notifications so you never miss a story. Use the app to check out your member benefits, too. [Download it now.](#)

22% of Members Have Felt Unsafe on the Job

While you're working hard to help clients find a home, make sure *you* are getting home safely each night. Meeting strangers, holding open houses and doing business online come with risks. NAR's safety program offers training videos, tips, webinars and best practices for protecting yourself in every situation. [Explore safety resources.](#)



'Is This a Safe Area?' Don't Answer That

Client questions about neighborhood crime and safety are tricky. Depending on the circumstances, your answer could be construed as steering your client toward or away from a certain area based on race or national origin—which is a fair housing violation. So, what should you say if you get this type of inquiry? [Listen to "Drive With NAR"](#) to hear a roleplay that gets to the right response.



NAR Settlement Gets Preliminary Approval

The U.S. District Court for the Western District of Missouri granted preliminary approval of NAR's proposed settlement agreement that would end litigation of home seller claims related to broker commissions. MLSs and brokerages with residential transaction volume in 2022 above \$2 billion seeking to be released under the settlement agreement must act by June 18. [Read more.](#)

Leverage Your Expertise to Build Wealth

Turn your real estate expertise into retirement cash flow with a self-directed IRA from NAR REALTOR Benefits® partner IRAR. [Learn more and get started.](#)

Don't Wait Until Ethics Training Deadline

The deadline for this Code of Ethics training cycle will be here before you know it. Why wait until Dec. 31? Visit nar.realtor/code-of-ethics-training to check your status and view training options, including NAR's free C2EX program.

Sears: Our Legislative Agenda Is Strong

At the REALTOR® Broker Summit in San Diego, NAR President Kevin Sears talked with brokers about new tools to strengthen their business. He also took a few moments to discuss the REALTORS® Legislative Meetings, where members will show Congress their grassroots strength in action. [Watch his message to you.](#)