



North Central Indiana

ASSOCIATION OF REALTORS, INC.

SERVING FULTON, MARSHALL, & STARKE COUNTIES

JUNE 2024 NEWSLETTER

Vision Statement:

North Central Indiana Association of Realtors is a unified board here to strengthen the integrity and professionalism of our REALTOR members for the purpose of protecting and serving our community.

Mission Statement:

We exist to unify, serve, and educate our members, and to help them be more successful in real estate.

Coming Up!

- July 4th Office will be closed
- Annual Board Picnic August 21st
- Indiana REALTOR® Fall Conference September 9th
- Fall CE Classes will be offered October 8th - 9th
- Christmas Party December 5th



Welcome

NEW BOARD MEMBERS:

Ellyn Boots
Listing Leaders Integrity
202 N Main St
Knox, IN 46534
Cell: (620) 872-9277
Email: boots.llirealty@gmail.com

NEW OFFICES:

Joshua Wozniak
Breakthrough Property Solutions
3587 S 550 E
La Porte, IN 46350
Cell: (219) 877-4042
Email: rbreakthroughs@gmail.com

NEW MLS MEMBERS:

Elisabeth Brannon
Listing Leaders
410 Lincolnway
Valparaiso, IN 46383
Cell: (219) 512-5143
Email: nwi.broker.beth@gmail.com

IMPORTANT LINKS TO CHECK OUT!

- WWW.NCIAR.COM
- WWW.NAR.REALTOR
- WWW.INDIANAREALTORS.COM
- WWW.HOMEOWNERSHIPMATTERS.REALTOR
- WWW.REALTORPARTY.REALTOR
- WWW.NAR.REALTOR/FAIR-HOUSING/FAIRHAVEN
- [RPAC \(nar.realtor\)](http://RPAC(nar.realtor))





INDIANA
ASSOCIATION
OF REALTORS®

Indiana REALTOR® of the Year Nomination

Award nominations are now open for REALTOR® of the Year. **Nominations must be received at the NCIAR Board Office by Friday, June 14th.** Email your completed nomination form to nciar@comcast.net or mail to NCIAR, 409 N Michigan St, Plymouth, IN 46563.

You as a member of NCIAR are qualified to nominate a member of NCIAR. Qualifications for Realtor of the Year are: Realtor Professionalism, Realtor Designations, Community Service, Local Board Activity, State Association Activity, and National Association Activity. Please be sure to review the selection criteria as you fill out this form.

PART I: NOMINEE INFORMATION

First Name: _____ Last Name: _____

Company: _____

Business Address: _____

City: _____ Zip: _____

Phone: _____ Email: _____

PART II: ACHIEVEMENTS AND CONTRIBUTIONS

REALTOR® Spirit (*High principles of integrity, adherence to the REALTOR® Code of Ethics, and furtherance of the principles of good real estate practice among brokers, agents, and the general public*):

Civic Activity (*Local, state, and national level participation in civic and service clubs, charitable activities, political commissions, or fraternal or religious groups*):

Business Accomplishments (*Public recognition of business conduct, service to clients, imaginative and creative advertising programs, rehabilitation work, land utilization, etc*):

Local Association/Board Activity (*Local offices held and committee work, special assignments, seminar activity and educational work, membership, and offices held in local chapters of Institutes, Societies, and Councils*):

State Association Activity (*State offices held and committee work, attendance and participation in state conventions, director's meetings, and educational conferences - Examples: IAR Stakeholder Meetings, IAR Legislative Conferences, etc*):

National Association of REALTORS® Activity (*National offices held and committee work, membership and work in institutes, attendance at NAR Convention, etc.*):

Choose 5 adjectives which makes the nominee unique:

Other Comments:

Nominated By: _____

Email your completed form to nciar@comcast.net or drop it off at the NCIAR Board Office by Friday, June 14th.

IRMLS RULES & REGULATIONS UPDATE

The IRMLS has been working to update their Rules and Regulations. It is very important for you to know and understand these changes because you will be held accountable for them. **They went in effect Monday, June 3, 2024.** An email was sent out with **attachments listing these changes, and a full copy of the updated IRMLS Rules and Regulations.** If you did not receive this email notice, please contact the Board office and we will be very happy to resend it to you.



IAR BOARD OF DIRECTOR POSITIONS OPEN



IAR Board of Directors applications **are open and close on July 1, 2024, at 6 pm ET.** Seats are open for Region 2 which we are a part of.

The Board of Directors is an oversight and strategic planning body. Directors are expected to dream big while ensuring IAR is a good steward of dues dollars and other assets. In return, Directors connect with interesting, influential people, will be able to stretch their emotional and intellectual muscles, and acquire skills helpful to their own businesses and other non-profit organizations.

If you are interested in being on the IAR Board of directors, go to the following link for more information: <https://indianarealtors.com/about-us/bod-elections/>

INDIANA REALTOR LEADERSHIP ACADEMY, CLASS OF 2025

Applications for the Indiana REALTOR Leadership Academy, Class of 2025, **are open and close August 1, 2024.** For more information, go to <https://indianarealtors.com/about-us/leadership-academy/>



NAR NXT, The REALTOR® Experience



NAR NXT combines the power of industry-leading speakers, expert education, and networking opportunities with 15,000+ attendees in Boston, MA for the year's premier real estate conference, **November 8th – 10th.**

Attendees including real estate agents, brokers, real estate technology companies, and more exchange ideas and experiment with cutting-edge innovation at the industry's largest real estate expo. You determine what's NXT, and now's the time to take center stage, harness your exponential potential and step into the spotlight! **Registration is now open!** For more information and to register, go to [NAR NXT, The REALTOR® Experience.](#)

NEW FAIR HOUSING TRAINING REQUIREMENT FOR 2025



In May 2023, NAR's Board of Directors approved a new training requirement that will require new-member applicants to complete two hours of fair housing training and existing members must complete two hours of fair housing training every three years as a condition of REALTOR®



membership. This requirement will begin in 2025. Go to <https://www.nar.realtor/breaking-news/new-fair-housing-training-requirement> or scan the QR Code for more information.

Listen to host Marki Lemons Ryahl, fair housing experts Sabrina Brown, and Greg Kiely discuss how to use NAR's new fair housing training requirement as an opportunity to challenge yourself and your business practices for the better. Listen to their conversation at <https://www.nar.realtor/magazine/drive/how-fair-housing-training-helps-you-live-your-values>

LINKS TO NAR'S LATEST SETTLEMENT FAQs

NAR members can continue to access the latest information and FAQs about the settlement on facts.realtor.



NAR will also continue to provide updates about the settlement process as it unfolds on competition.realtor.

ACCREDITED BUYER'S REPRESENTATIVE (ABR®) DESIGNATION COURSE



Throughout 2024, NAR is making the popular Accredited Buyer's Representative (ABR®) designation course, typically \$295, available to REALTORS® at no cost. Take the first step toward earning your ABR® designation at become.abr.realtor.

COE REQUIREMENT DUE IN 2024!

The Code of Ethics requirement for Cycle 7 is due December 31, 2024. If you're not sure if you have taken a Code of Ethics course within the 2022-2024 year cycle, please contact the board office.



We will be offering CE opportunities that include the Code of Ethics this year. Information will be sent to your email and in our newsletters. You can access a free online COE course at www.nar.realtor. For more information, please call the Board Office at 574-935-3940.

HOMEOWNERSHIPMATTERS.REALTOR

The National Association of REALTORS® fights for the rights of property owners across America. We know that a home is not just a home. It's a place that is uniquely yours. A place to build your future. As real estate policy continues to evolve at all levels of government, we too, look to evolve our approach to protecting the dream of homeownership.



As we move into a new, exciting chapter of homeowner advocacy, we will be retiring the Home Ownership Matters brand and investing in new tools, resources and opportunities that help secure and protect your most valuable asset. Discover more information at <https://homeownershipmatters.realtor>.

NCIAR WEBSITE MEMBER PROFILES



On the NCIAR website, each member of NCIAR has their own profile. Your profile will include a bio, headshot, and links to your social media page(s). It is completely up to you on how you would like your profile to be displayed.

If you would like your headshot, bio, and/or social media page(s) displayed, please email your information to nciar@comcast.net. If you have any questions, please feel free to call the board office at 574-935-3940.

AUTOMATIC PAYMENTS FOR MONTHLY DUES



We now offer automatic payments for your monthly dues. If you are interested but have not yet requested it, please contact the board office at 574-935-3940.

CALLS TO ACTION

Just a reminder, it is very important that when NAR or the IAR has a "Call to Action" that you as a member, respond and participate!



MOBILE HOME LISTINGS

As a new membership benefit, you are now able to input your mobile home listing **in a section of our website** specifically created for advertising these types of listings.



Click the link below to see what the mobile home input form looks like along with becoming familiar with the mobile home listing rules. <https://nciar.com/listings/mobile-home-listings/> If you have any questions, contact Alivia at nciar@comcast.net or call 574-935-3940.



Playbook for Working With First-Timers

Buying a single-family home for the first time is challenging—even more so in a time of low inventory and high prices. Help potential clients by walking them through the homebuying process and dispelling common myths. [Here are some of the most important factors](#) to help first-time buyers understand.

Walk, Roll, Run: Raise Money for Disaster Relief

To commemorate National Homeownership Month in June, NAR is encouraging members to walk, run, roll or use other creative means to help raise \$1 million for the REALTORS® Relief Foundation, which provides housing-related assistance for victims of disasters. [Get started by setting up your individual or team fundraising page.](#)

Financing Certification Enhances Your Value

Mortgage financing is crucial to most home buyers. Confidently guide clients through the loan process by earning the Home Finance Resource certification. The course teaches you how to educate clients about loan origination, current lending conditions and the various mortgage products. [Click here](#) for more information.



What to Do About Squatters, Trespassers

In a competitive real estate market, you may need to be even more vigilant against people who are posing as property owners with a false listing to rent out or sell. Be aware of common red flags when you suspect fake documentation and counterfeit deeds. [A REALTOR® association attorney walks you through the risks.](#)

Take Your Safety on the Job Seriously

Real estate pros face job-related risks every day, like working alone, meeting strangers in unfamiliar places and sharing sensitive information. While independence is a perk of the profession, it can leave you vulnerable. Mitigate your risks with resources from [NAR's REALTOR® Safety Program](#), which help ensure you get home safely every night.

News in the Palm of Your Hand

Get the real estate information you need—news, member benefits and education offerings—on the go with the [NAR Mobile app](#). Customize your news feed by selecting topics of interest to you and enable push notifications so you never miss an update.

